

1 **MODELLING THE IMPACTS OF VOLUMETRIC WATER PRICING IN**
2 **IRRIGATION DISTRICTS WITH CONJUNCTIVE USE OF SURFACE AND**
3 **GROUNDWATER RESOURCES**

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11
12 **Abstract.** Water pricing has been identified as a generally valid water supply policy to help
13 solve problems of water scarcity and competition. As for the non-agricultural sectors, in the
14 last three decades water pricing has been widely discussed in and promoted with regard to the
15 irrigation management, though in the actual practice its effectiveness is quite controversial.
16 This is particularly true in semi-arid regions, where conjunctive use of collective facilities
17 and on-farm groundwater pumps may cause conflicts and mismanagement of water resources.
18 Under such circumstances, irrigation water pricing policies are not easy to deploy and
19 implement effectively, due to potential occurrence of side and unintended effects. In this
20 framework, the present work aims at investigating the impact at the district scale of water
21 pricing policies, on both surface water (SW) and groundwater (GW) resources. In this regard,
22 a model which deals with the analysis of farmers’ decision concerning water source selection
23 is proposed. The analysis is carried out keeping capital asset as given, also with the aim to
24 elicit the relevance of on-farm irrigation water cost on resources use during the irrigation
25 season. Reference is made to an intensive agricultural district in Southern Italy, conjunctively
26 supplied by collective schemes managed by the local irrigation board and on-farm individual
27 groundwater pumping systems. The proposed model was built along with local stakeholders,
28 in order to (i) underline the relationship between the water tariff applied for collective supply
29 service and the irrigation source selection during the irrigation season; and (ii) the relevance
30 of the conjunctive use of GW based on pumping cost convenience and service standards
31 needed to fulfil the irrigation requirements. The results have been then integrated into a
32 quantitative water balance model, and a scenario analysis used to show the potential side
33 impacts that a restrictive SW tariff policy applied during drought periods may have on the
34 GW state, in different hydrological conditions.

35

36 **Keywords:** water pricing strategies, water allocation criteria, integrated water management
37 for irrigation, groundwater exploitation.

38

39 **1 INTRODUCTION**

40 Sustainable water resources management is a complex environmental policy issue and
41 requires taking into account interests related to using, sharing and preserving an increasingly
42 limited resource (Portoghese et al. 2013). The role of irrigated agriculture is highly relevant
43 in this direction, since it is crucial for the socio-economic welfare but, at the same time, it
44 represents the largest exploiter of water resources (FAO 2014). An increasing level of
45 conflict between different water users and uses is observed, particularly in the Mediterranean
46 area (Jury and Vaux, 2007), due to the growing pressures such as water scarcity, climatic
47 conditions, poor governance and socio-economic needs (Portoghese et al. 2015, Pluchinotta
48 et al. 2018).

49 Integrated water resource management (IWRM) methods and tools are often invoked to
50 understand how different water managers and users perceive water resources issues and
51 behave consequently (Giordano et al. 2013), and to predict potential long-term impacts on
52 water resources (Bouwer 2000). In fact, purely technical criteria are no longer sufficient to
53 address the challenges related to water management in a given system (Pahl-Wostl 2007).
54 Specifically, for irrigation systems, the existence of interconnections among several different
55 issues (e.g. economic, social, and environmental) and among multiple actors, strongly affect
56 its dynamic evolution (Giordano et al. 2015). Traditional processes to support water resources
57 management are based on a merely technical approach and rely on a limited knowledge of
58 system complexity (e.g. the individual behavior of actors), thus often resulting in highly
59 uncertain and potentially ineffective options (e.g. Portoghese et al. 2013, de Vito et al. 2017,
60 Giannoccaro et al. 2013).

61 The key issue to consider in policy-and decision-making processes related to water resources
62 management is that water is a natural resource, linked to basic human needs and distributed
63 from a spatial point of view, used by several different actors and owned by no one.
64 Furthermore, the use of common resource such as groundwater, without a complete
65 awareness of the multidimensional implications of individual actions and decisions, is
66 typically responsible for problems of overexploitation and free-riding (Pluchinotta et al.
67 2018). Water cannot be considered as a traditional marketable good and therefore poor
68 designing processes can lead to poor allocations (Momeni et al. 2019). Though water saving

69 in agriculture is among the objectives of the succeeding CAP reforms, Giannoccaro and
70 Berbel (2011) found that farmer's decision on the extent of irrigation water use across
71 Mediterranean EU Members is only slightly influenced by the CAP reform, also considering
72 the extreme NO-CAP support scenario.

73 Although water is not regarded as a market good, one of the most widely used policies to
74 decrease water consumption is water pricing, as experienced in different studies which focus
75 on the potential effects in terms of farmers' awareness raising and support for shifting
76 towards different cropping patterns (Berbel et al. 2019, Momeni et al. 2019). Additionally,
77 specific water pricing strategies could be a valuable solution to deal with extreme conditions
78 (e.g. in drought periods) to attain an efficient water consumption. However, water pricing is a
79 complex problem related to the definition of the actual value of water for irrigation that
80 intertwines with economic, social and environmental factors (e.g. Ziolkowska 2015).
81 Assuming a competitive and unregulated water extraction regime, the temporal and spatial
82 variability of external drivers results in inefficient pricing and misallocation of resources
83 (Katic and Grafton 2012). Consequently, it is necessary to build a solid knowledge base on
84 the multidimensional implications of water pricing strategies, to support an adequate design
85 of economic instruments and policies to help limit water overexploitation (de Vito et al. 2017,
86 Dono et al. 2010).

87 Focusing on domestic, industrial and energy uses, water pricing policies mainly aim to affect
88 the behavior of users, ensuring that they pay for the service, that the available water fulfils
89 their demand, and that the resources are used appropriately and sustainably as required also
90 by the Water Framework Directive (EC 2000). Concerning the agricultural sector, Molle and
91 Berkoff (2007) reviewed the history of ideas and experiences in irrigation water pricing, thus
92 identifying the striking gaps between theory and practice, and analyzing constraints on the
93 effectiveness of irrigation pricing policies. The overall picture that emerges is that too often
94 stated policy objectives are based on analogy with water supply and energy sectors, making
95 this extrapolation very misleading given the particular characteristic of the irrigation sector.
96 Despite the theoretical advantages that could be achieved (e.g. efficient water use, sustainable
97 financial management), pricing irrigation water is not easy to deploy effectively. In fact,
98 water authorities need a clear identification of the results to achieve, the performance (and
99 potential impacts) that different pricing instruments have and the preconditions that enable
100 them to work. Additionally, pricing instruments are built under assumptions that often do not
101 hold in reality, and their introduction may lead to a number of adverse behaviors, unintended

102 consequences and side effects that are often neglected (Davidson et al. 2019). Among these,
103 if water is distributed through collective facilities managed by a central authority,
104 uncontrolled extractions of groundwater may result where this resource is available (Dono et
105 al., 2010), and negative impacts on incomes may occur (e.g. Giannoccaro et al., 2010).
106 Despite these effects clearly depend on the specific water pricing scheme adopted, a general
107 evidence is that fulfilling the environmental objectives while limiting intense social and
108 economic negative impacts is not straightforward (Cortignani et al. 2018).

109 In this regard, adequately understanding and representing the behaviour of farmers in terms
110 of water use and allocation, may help assessing the impacts of potential adaptation measures
111 implemented in reaction to policies and/or changes in water availability (Graveline 2016).
112 Within this framework, the present work is focused on the analysis of an intensive
113 agricultural district in the southern Italy (the Capitanata district), where irrigation demand is
114 jointly fulfilled by on-farm groundwater (GW) wells and a collective network supplied by
115 surface water (SW). The objective of the study is threefold: i) to describe, in a structured
116 way, the effect of different tariffs of collective service on farmers' decisions related water
117 source selection (WSS) during the irrigation season; ii) to quantitatively describe the potential
118 impacts of the WSS on both collective SW and on-farm GW withdrawals, through a global
119 water balance model; iii) to understand the implications on system sustainability (specifically
120 in terms of groundwater overexploitation), analyzing the effects of different SW pricing
121 policies.

122 Going further into details, the selection process of a specific irrigation source by farmers (i) is
123 quantitatively described in the present work as a function of some key drivers (e.g. water
124 pricing, quality of the irrigation service, etc.). From the methodological point of view,
125 starting from the evidences of individual interviews, a model capable to simulate farmers'
126 decisions regarding WSS and to describe water allocation patterns is developed, and
127 validated using data series. The model is then integrated in a quantitative water balance
128 model (ii) with the purpose of informing policy- and decision-makers about (iii) the multiple
129 potential impacts of different water pricing strategies, due to the strong interconnectedness
130 between SW and GW systems.

131 After a short overview of the case study, the adopted modelling approach is described in the
132 following Section. The application of the model in the case study is then described in Section
133 3 together with the results on the SW and GW volumes allocated for irrigation throughout the
134 investigated period, including the effects on GW stock under different water pricing and
135 groundwater recharge scenarios. Some remarks on the presented model and its potential use

136 for basin scale water management are reported in the Discussion (Section 4), followed by the
137 Conclusions.

138

139 **2 MATERIALS AND METHODS**

140

141 **2.1 Study area**

142 The case study concerns the Capitanata area, which represents a highly-developed
143 agricultural area and is the largest irrigated area of Puglia (Southern Italy). The agricultural
144 area is approximately 500,000 ha in which wheat, olives, vegetables, and grapes are widely
145 cultivated. The annual irrigation requirement is fulfilled through both a collective network
146 managed by the local irrigation board and on-farm individual groundwater pumping systems.
147 Surface water uptake and distribution in the irrigation district is managed by the Reclamation
148 and Irrigation Board of Capitanata (CBC) which is a governing and technical body ruled by
149 farmers' representatives. Nowadays, the CBC manages 441,579 ha of the whole agricultural
150 area, and comprises two main irrigation districts, one in the northern part (Fortore irrigation
151 district), and one in the southern part (Sinistra-Ofanto irrigation district), both equipped with
152 modern pressurized pipe networks. As far as concerns the Fortore district, the area currently
153 equipped with the water distribution network is about 110,000 ha. Approximately 40% (an
154 average of 45,500 ha) of this area is irrigated annually through the SW distribution network,
155 while the remaining part within the CBC irrigation supply domain is irrigated directly by the
156 farmers using the private wells as usually happens for the rest of the CBC domain outside the
157 SW supply area (Lamaddalena 2004, Levidow et al. 2014). The total irrigation need over this
158 area is on average 171,000 Mm³, corresponding to a unit irrigation of 3,800 m³/ha, while the
159 allocation guaranteed by the CBC is only 2,050 m³/ha which is given by the average SW
160 stock in ordinary years (103 Mm³) divided by the average irrigated area in the CBC irrigation
161 census (including water losses).

162 In such context, the underperformance of CBC supply system is mainly due to a) water
163 shortage and limited water supply through the CBC water distribution network; b) high
164 irrigation water demand due to adopted cropping patterns over the greatest part of the CBC;
165 c) inadequate performances of the water distribution network during the periods of higher
166 water demand; d) incomplete water distribution network. The CBC board is aware that the
167 SW supply allows an average satisfaction degree below 50% and that GW extractions are

168 operated by the associated farmers (30,800 associates) as a complementary supply source.
 169 Farmers are allowed to pump GW even in the CBC supply area, provided that they have a
 170 legal license issued by Regional Government. As a result, there are growing concerns on the
 171 state of GW (Guyennon et al. 2016).

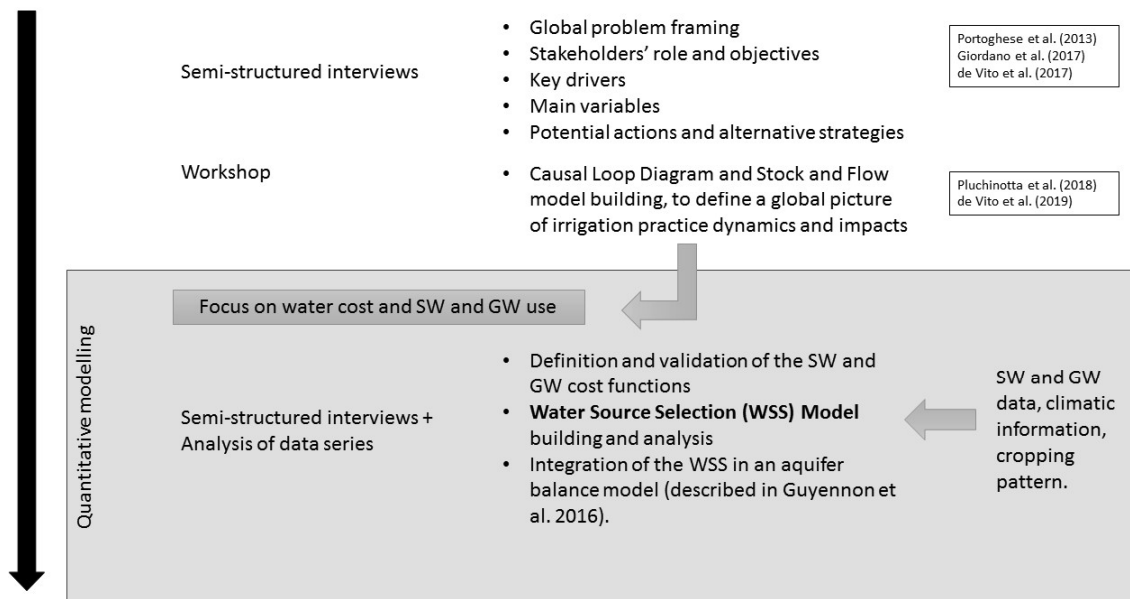
172 A volumetric water tariff scheme is applied in the CBC district in which irrigation water
 173 charges aim to support a cost recovery for system operation and management. A mixed
 174 payment scheme is adopted and specifically: 24% of CBC revenue comes from the fixed
 175 component related to the farm irrigated area (reported in the CBC irrigation census), while
 176 the remaining 76% comes from the applied volumetric block tariff (with an average unit
 177 payment of 0.14 €/m³ according to recent financial reports).

178

179 **2.2 Conceptual model of water allocation dynamics**

180 The model proposed in the present paper is one of the main results of a multi-step approach
 181 that has been implemented by the same research group in the study area, with the general
 182 objective of analyzing irrigation practices through the involvement of relevant stakeholders,
 183 trying to get a deep insight into the multidimensional impacts related to water use (e.g.
 184 environmental, economic, social, etc.). The whole process is summarized in the following
 185 Figure 1.

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187

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Figure 1. Overview of the modelling process in the study area

189

190 An interview-based approach was adopted with the key actors involved in the problem of
191 water resources management for irrigation in the study area. The main objective of the
192 interviews was to describe the district-scale dynamics related to irrigation practices. More
193 specifically, semi-structured interviews involving both local farmers and decision makers
194 from the CBC were performed between 2011 and 2017 in order to define their main
195 objectives and concerns related to irrigation practices, the key drivers of system evolution,
196 the current strategies and alternatives to act on the state of the system (Giordano et al. 2013;
197 Giordano et al. 2015, de Vito et al. 2019). The approach was used to identify and formalize
198 the general rules of behavior for the stakeholders. The results of the interviews have been
199 then structured using qualitative/semi-quantitative System Dynamics tools (i.e. Causal Loop
200 Diagrams and Stock and Flows Models) as discussed in Pluchinotta et al. (2018), Pluchinotta
201 et. al (2019), de Vito et al. (2019). A workshop with the same stakeholders was also
202 organized to contribute to model building and validation.

203 This first phase of the modelling process was specifically oriented to support understanding
204 and unravelling the high complexity of the system, which is affected by a dense network of
205 relationships among different stakeholders, having different roles and interests, but all
206 strongly influencing the evolution of the system. This helped building a global picture of the
207 system, taking jointly into account the environmental, agricultural, social and economic
208 implications of irrigation practices, but revealing that water pricing strategies have a crucial
209 role in driving system evolution and need further investigation.

210 Starting from the global model, the present work provides a quantitative analysis of one of
211 the key dynamics that were identified and discussed more in detail in the system, i.e. the
212 impact of water pricing policies on the water source selection by the farmers. The irrigation
213 source selection depends on multiple factors, such as mainly: i) the irrigation demand, the
214 climate variability, the tariff scheme of the collective supply service, the standard of
215 irrigation service (i.e. the accessibility to the irrigation supply points, the level and stability of
216 pipe pressure, the flow rate and its stability at each point of delivery, the on-demand of
217 irrigation, the quality of supplied water, the guarantee of supply), the pumping cost of on-
218 farm groundwater wells. For instance, the access to the SW collective facilities is provided by
219 about 30,000 delivery points operating with on-demand water supply during the irrigation
220 season (April-September) making the CBC service more efficient than on-farm GW irrigation
221 and therefore preferable as long as SW is available and affordable during the season.

222 However, the SW collective service is strongly affected by the winter rainfall pattern before
223 every irrigation season, whereas the use on-farm groundwater wells is perceived as less
224 variable.

225 The behavior of CBC managers concerning their yearly decisions on the irrigation tariff plans
226 was analyzed, with specific reference to the water availability in the reservoirs at the
227 beginning of the irrigation season and on other key variables (e.g. expected irrigation water
228 demand, seasonal climate pattern). An increasing block tariff is established so that, during the
229 irrigation season, each farmer pays an increasing unit price, SW_{cost} (€/m³), according to
230 specific volume thresholds of cumulated unit irrigation (m³/ha) during the season, with a
231 minimum tariff corresponding to the first threshold which guarantees almost all seasons the
232 basic water allotment (BWA) for most users. The other volume thresholds are meant to
233 gradually decrease accessibility to SW use. The consequence of the block tariff scheme
234 applied by the CBC leads farmers to use CBC waters at lower allotment (2,050 m³/ha), in
235 general without overcoming the lowest tariff threshold, and then to use on-farm GW wells to
236 fulfill the further irrigation needs. This is in line with the CBC policy, which aims at
237 allocating all the available water to most of the associated farmers (Giannoccaro et al. 2010).
238 The CBC decision rules were derived from the analysis of the available irrigation tariff plans
239 (2000-2012) and afterwards were applied to extrapolate the tariff plans for the years between
240 1993 and 1999 based on hydrological conditions in the reservoirs, since the tariff plans were
241 not available in those years.

242 As already pointed out, the CBC irrigation board is aware both of the medium-term irrigation
243 needs (resulting from the updates of irrigation census) and of the expected seasonal irrigation
244 needs (derived farmers' communication before the beginning of each irrigation season).
245 Moreover, the CBC performs a continuous monitoring of the key meteorological and
246 hydrological variables (including water levels in the reservoir) during the year to support
247 matching the seasonal trends of irrigation demand and the SW availability. Therefore, the
248 irrigation managing board is timely updated on the situation and hence on the degree of
249 demand fulfilment. Consequently, in regular hydrologic seasons the CBC board recognizes a
250 50% water demand fulfilment through collective systems, which is in good agreement with
251 the average demand fulfilment around 47% from SW supply, estimated from the combination
252 of data on the SW availability with modelled irrigation needs during the study period 1993-
253 2012 (with a standard deviation of 22%).

254 The above reported conditions have brought farmers to increase groundwater exploitation to
255 meet the irrigation demand causing a serious depletion of GW stock. This is related to the
256 large number of licensed wells for irrigation reported in the database of the regional water
257 authority (~3,700 wells with an average discharge of 5.7 l/s). The indirect effect of SW tariff
258 on GW use is investigated through the quantitative hydrological model proposed in the
259 following.

260

261 **2.3 Water-Source-Selection model (WSS)**

262 As far as the irrigation service is concerned, the interviews with farmers highlighted that the
263 SW supply is by far preferred thanks to the high density of the CBC network, the availability
264 of a pressurized on-demand service and the good water quality (Pluchinotta et al., 2018).
265 Conversely, on-farm wells have in most cases poor water quality and limited discharge, with
266 additional operations needed for water filtering, irrigation tanks filling and pressurization of
267 irrigation systems. Most of the interviewed farmers declared the use of GW pumping only
268 after the cumulated irrigation reaches the first tariff threshold, in case of ordinary SW supply.
269 However, some farmers declared the use of GW extraction as complementary source even
270 before reaching the volume threshold of 2,050 m³/ha.

271 Therefore, though the SW supply was identified as the preferred option under fair conditions
272 of SW availability, GW withdrawals are perceived as a means to fulfil the irrigation demand,
273 thus suggesting the hypothesis that the CBC pricing policy may exert an impact on
274 groundwater resources exploitation that needs careful investigation.

275 The proposed WSS model attempts to estimate, in a given irrigation district and time of the
276 irrigation season, the degree of irrigation demand that is satisfied from the collective
277 irrigation network (%SW) and the complementary irrigation supply satisfied by on-farm
278 groundwater pumping (%GW). The WSS model aims at simulating farmers' choices for the
279 irrigation water sources under different hydrologic, economic and agricultural constraints,
280 though some simplifying assumptions are needed for model implementation. In particular: i)
281 both SW and GW resources are considered fully available to all farmers in the whole study
282 area, ii) farmers are assumed to provide irrigation water when needed for an optimal
283 agronomic response, iii) GW resource is virtually unlimited during the irrigation season,
284 though an increase of pumping cost due to the water table lowering is considered, iv) GW
285 quality with reference to salt content is also invariant. In such a context, our hypothesis is that
286 farmer's decision on source selection relies on operational cost minimization pursue for
287 water.

288 Under these conditions, the starting point of the irrigation source selection is the definition of
 289 suitable cost functions considering hydrological, technical and economic constraints and their
 290 variability in space and time. Specifically, the GW pumping cost function has to take into
 291 account both water table depth and groundwater yield as the main parameters, which may be
 292 quite variable in space and time, as in the following Eq. 1.

$$293 \quad GW_{cost}(x,y,t) = c(t) \frac{H_1(x,y,t) + H_2(x,y)}{367.2 \eta} + C_{GW,fix}(x,y) \quad \left[\frac{\text{€}}{\text{m}^3} \right] \quad (1)$$

294 Equation (1) is meant to express the unit average cost of GW for irrigation (€/m³) as the sum
 295 between the variable and the fixed costs divided by seasonal average groundwater
 296 withdrawal. The variable cost is the product of the mechanical work of submerged pumps (in
 297 kWh/m³) by the unit energy cost $c(t)$ (in €/kWh), in which the total head is given by the sum
 298 of water table depth including pumping drawdown in the borehole below the soil surface
 299 (H_1), i.e. the dynamic GW depth, and the required head pressure (H_2) of the adopted
 300 irrigation system, and η is the overall pumping efficiency. Assuming the variability in GW
 301 depth, drawdown and pumping wells' features from the case study (details in Table 1), an
 302 average variable cost of 0.09 €/m³ is estimated for an energy cost of 0.25 €/kWh. The fixed
 303 costs $C_{GW,fix}$ due to license fee, maintenance and depreciation of the pumping plant is
 304 assumed to be equal on average to 0.01 €/m³. Scale effects are neglected.

305

306 **Table 1.** Main parameters of Eq. 1 for the study area, based on the 3,171 wells in the study
 307 area with pumping rights

Parameter	mean ± st.dev.
Static GW depth [m]	24±13
Dynamic GW depth [m]	39±16
H_2 [m]	26.5
Discharge [l/s]	5.7±3.7
Overall pumping efficiency [%]	50±10*
Pumping cost [€/m ³]	0.09±0.02

308 (*) Values from a similar case study are reported in Handa et al. (2019).

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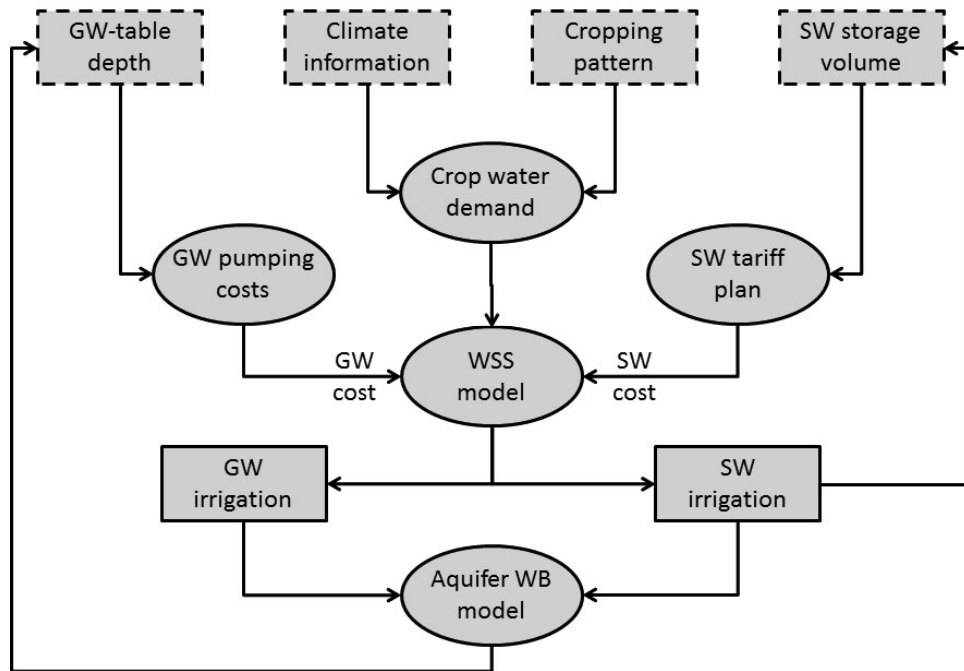
310 The SW collective cost function, mainly depending on the CBC volumetric pricing scheme,
 311 is intended to represent the different cost components of the farm scale irrigation service
 312 supplied by surface water (Eq. 2):

313
$$SW_{cost}(x,y,t) = T(x,y,I(x,y,t-1)) + C_{SW,fix}(x,y) \left[\frac{\text{€}}{\text{m}^3} \right] \quad (2)$$

314 Starting from the above determinants, Eq. (2) reports the unit average cost function at time t
 315 given by the unit tariff T [€/m³], which depends on the cumulated irrigation volume in the
 316 previous time steps of the irrigation season ($t-1$), added to the fixed costs charged by the
 317 irrigation board for the access to the SW supply facilities ($C_{SW,fix}$). The variability of I , T and
 318 $C_{SW,fix}$ with space is introduced to identify a specific farm in the study region with its irrigated
 319 cropping area (which are associated to the fixed cost). The tariff T is based on blocks which
 320 are variable from year to year depending on the hydrological state of the reservoirs feeding
 321 the collective water scheme and is designed to discourage farmers' uptake from the CBC
 322 network when the first block threshold is exceeded. This is due to the fact that CBC
 323 allocation is planned for an equal share of 2,050 m³ to each irrigated hectare (in the served
 324 area). The rates per block increase as the time evolution of the reservoir storage during
 325 ordinary irrigation seasons often turns to water scarcity conditions, except when
 326 extraordinary precipitation in the late spring changes this tendency. During drought years, the
 327 scarcity pricing approach is much more restrictive in terms of unit water costs and block
 328 thresholds.

329 The GW and SW cost functions described above were used during a second round of semi-
 330 structured interviews with both farmers and CBC managers, to support a systematic analysis
 331 based on climatic data and cropping pattern variability, aiming to define robust relationships
 332 between water demand patterns and water accessibility perception over a 20-year period. The
 333 evidences are reported in the form of a quantitative model scheme putting together farmers'
 334 decision modes, water managers' rules, and their combined effects on groundwater storage
 335 variability in the long term (Fig. 2). In practice, the proposed model scheme has been
 336 developed taking into account different sub-models ranging from hydrological drivers to
 337 decision rules and their ultimate impacts of the GW stock which is considered as an overall
 338 sustainability indicator of the GW-SW conjunctive use. The following paragraphs provide a
 339 more detailed analysis of the single sub-models of the global model plotted in Fig. 2.

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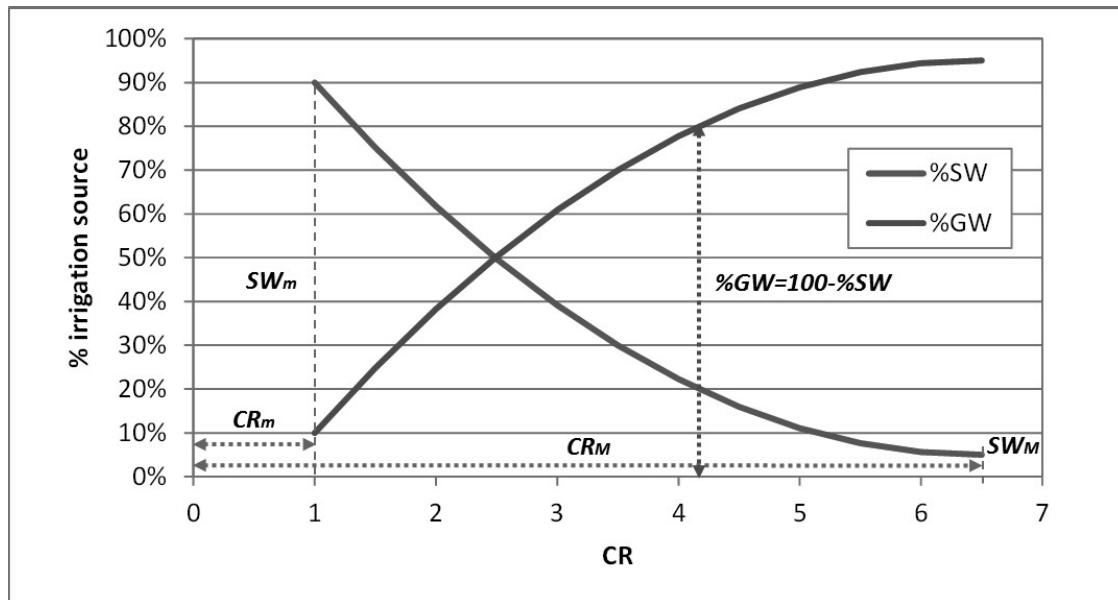
Figure 2. Conceptual scheme of the overall model for the simulation of combined SW and GW uptake at farm scale and consequent feedbacks on SW and GW stocks. Dashed rectangles are for model inputs, while continuous line rectangles are for model outputs and ellipses identify specific sub-models. The model components are thought with a monthly time step for the input and output variables while the spatial model elements may vary from the farm scale to the district or aquifer basin scale.

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In case of conjunctive use of SW and GW resources, particular attention was given to the analysis of farmers' behavior with respect to water supply for irrigation, which was found to be sensitive to some technical and economic factors such as GW depth and water pricing scheme as well as the standards of the irrigation service. The conjunctive use of GW wells is first complementary and then becomes substitutive. For the sake of simplicity, the WSS model adopts a territorial approach to integrate the choice model with the water balance model of the SW reservoir and the underground resource (which are territorial by nature). The determinant variable of the WSS model is defined as the unit cost ratio $CR(x,y,t)$ between $SW_{cost}(x,y,t)$ and $GW_{cost}(x,y,t)$. The following Eq. 3 defines the fraction of the irrigation demand satisfied from surface water supply, and is characterized by a decreasing quadratic trend to simulate farmers' decision to progressively switch from SW to GW during the irrigation season as the increasing block tariff drives to less convenient unit water price. The WSS model equation has the following structure (Eq. 3):

$$362 \quad \%SW = \frac{(SW_m - SW_M)}{(CR_m - CR_M)^2} CR^2 - 2 CR_M \frac{(SW_m - SW_M)}{(CR_m - CR_M)^2} CR + SW_M + CR_M^2 \frac{(SW_m - SW_M)}{(CR_m - CR_M)^2} \quad (3)$$

363 where SW_m is the %SW value when CR is minimal (i.e. when SW_{cost} is minimal); conversely,
 364 SW_M , is the %SW value when CR is maximum (i.e. when SW_{cost} is the highest compared to a
 365 steady low GW_{cost}). Similarly, CR_m is the value of CR when SW_{cost} is minimal and CR_M is the
 366 value of CR when SW_{cost} is maximum. The quadratic function is therefore used firstly to
 367 represent some degree of variability in the behavior of different farmers with their
 368 peculiarities. Secondly, the function allows simulating the marked reduction in withdrawals
 369 from the CBC when the first threshold is exceeded. The WSS function is represented in Fig.
 370 3, considering a continuous increase of CR. This functional form was built starting from the
 371 interviews with the famers, but it has been quantitatively validated with a comparison with
 372 the reservoir water balance, as explained in the following section.



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 374

375 **Figure 3.** WSS function under hypothesis of a continuous increase of CR.

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377 As such, the WSS function reflects the attitude of farmers to prefer groundwater source
 378 (%GW) with respect to surface water (%SW) as the SW_{cost} gets higher (i.e. with an increasing
 379 CR), representing the effects of GW depth as well as of SW pricing scheme, in combination
 380 with the irrigation need of a given farm during the irrigation season. As such SW supply is
 381 preferred over GW pumping until their cost ratio (CR) is below 2.5.

382 Another key driver for irrigation cost assessment at farm scale is obviously the crop water
 383 demand which is variable on a seasonal and inter-annual basis mainly according to climate
 384 variability, cropping extension and patterns, and irrigation techniques. Similarly, at the
 385 district scale the size of irrigated land and cropping patterns are among the major
 386 determinants of irrigation water needs and, consequently, of water resources exploitation at
 387 basin scale. To account for cropping pattern changes over time, a specific subset of
 388 representative crops was selected. Crops having higher water-requirement and/or covering a
 389 wider area were only taken into account, with their temporal variabilities (according to data
 390 by the Italian Statistical Service), namely: processing tomatoes (19,000-30,000 ha), grapes
 391 (28,500-44,200 ha), olives (52,500-55,000 ha), peaches (2,800-4,400 ha) and vegetables
 392 (2,200-3,100 ha). The annual irrigation requirements (I_{rrd}) were estimated accordingly for the
 393 main crops in the study area using CROPWAT by FAO (Allen et al. 1998) for the
 394 investigated period, and compared to those provided by CBC irrigation advice and a few
 395 interviews with farmers dated 2017 (Table 2).

396

397 **Table 2.** Comparison between irrigation requirements estimated from CROPWAT for the
 398 study period, CBC irrigation advice communication and farmers interviews.

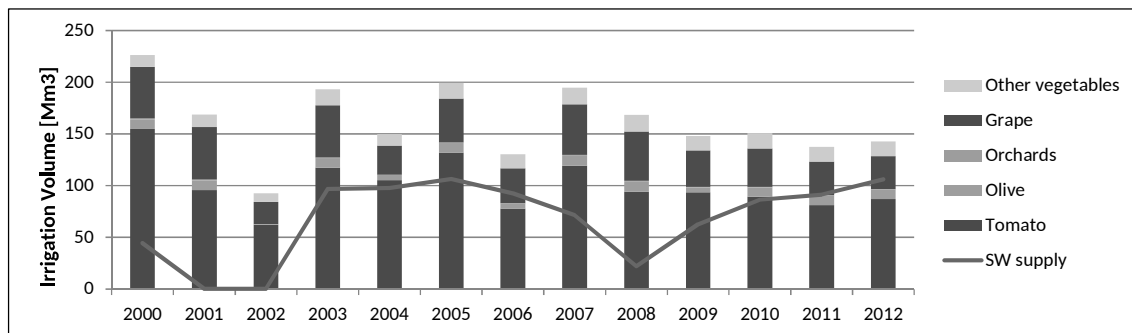
Irrig. req. [m³/ha]	Olive	P. Tomato	Orchards	T. Grape	Vegetables
CROPWAT	1,450±530*	4,880±560*	4,020±740*	2,990±600*	4,330±390*
CBC irrig. advice	2,000÷3,000	4,000÷5,000	3,000	2,500÷3,000	-
Interviews	1,500÷1,800	5,500÷6,500	3,000÷4,000	2,500÷3,000	-

399 (*) variability expressed as mean value and standard deviation.

400

401 Spatially averaged soil hydraulic properties were considered for the irrigation requirement
 402 estimation, while the efficiency of the irrigation systems was estimated considering drip
 403 irrigation (efficiency set to 0.9) with an additional reduction coefficient applied to take into
 404 account both deficit irrigation techniques (e.g. for olives) and the practice of reducing
 405 irrigated areas to have higher unit water volumes available from the SW system. All these
 406 parameterizations were based on farmers' interviews and allowed predicting the consumptive
 407 water use starting from the agronomic irrigation requirement estimated through CROPWAT
 408 throughout the period of interest (Fig. 4). Overall annual irrigation requirement is compared

409 in the same Figure to SW irrigation supply resulting from the reservoir monthly water
410 balance calculations.
411



412
413 **Figure 4.** Irrigation water requirement as predicted from the unit crop irrigation demand
414 modelled by CROPWAT and the agricultural census data, and SW supply.
415

416 2.4 Aquifer water balance conceptual model

417 To jointly analyze the dynamics of groundwater volume and irrigation-water uses, a
418 conceptual water balance model of the study area has been implemented (Guyennon et al.
419 2016) for the period of interest. The water balance of the aquifer system (Fig. 2) was
420 evaluated applying a lumped conceptual scheme to the groundwater reservoir as a whole,
421 under the effect of variable irrigation practices and reservoir management rules. The input
422 terms are the following: a) the irrigation demand related to the variability of climate and
423 cropping pattern; b) the available surface water stock and consequent supply management
424 rules; c) the groundwater recharge computed by the GMAT monthly soil water balance
425 model (Portoghese et al. 2005); d) the monthly groundwater abstractions from individual on-
426 farm wells estimated using the WSS model; e) the groundwater outflow as discharge-to-sea
427 and baseflow to the river network, whose monthly rate is assumed to be proportional (under
428 the linear reservoir hypothesis) to the volume stored in the aquifer (Guyennon et al. 2016).
429 The historical records of climate and cropping patterns were included in the implemented
430 model, allowing to estimate the variability of groundwater balance as a lumped stock and
431 flow system. This simplified approach, compared to other physically-based distributed GW
432 models, allowed us to investigate the sensitivity of GW storage to climate and SW tariff
433 variations, including other variations in crops and water management models.

434

435 3 RESULTS

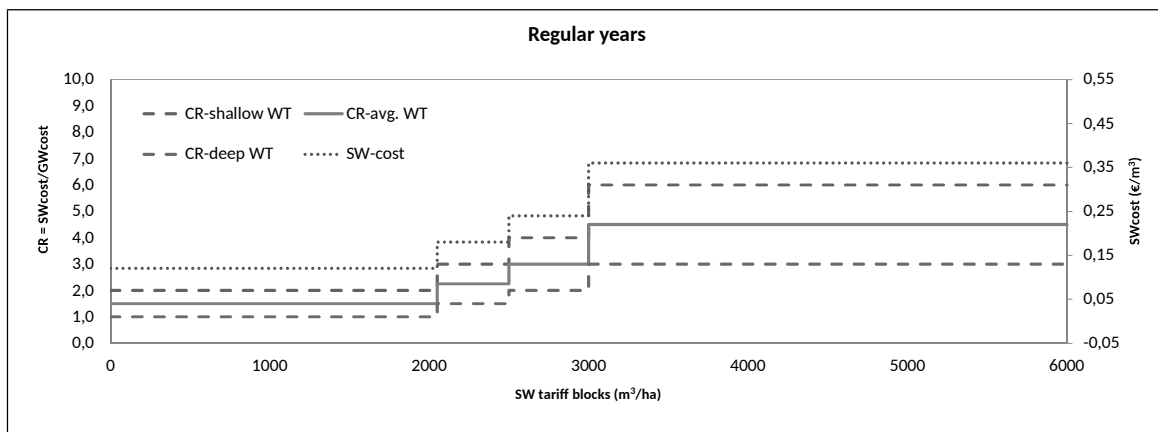
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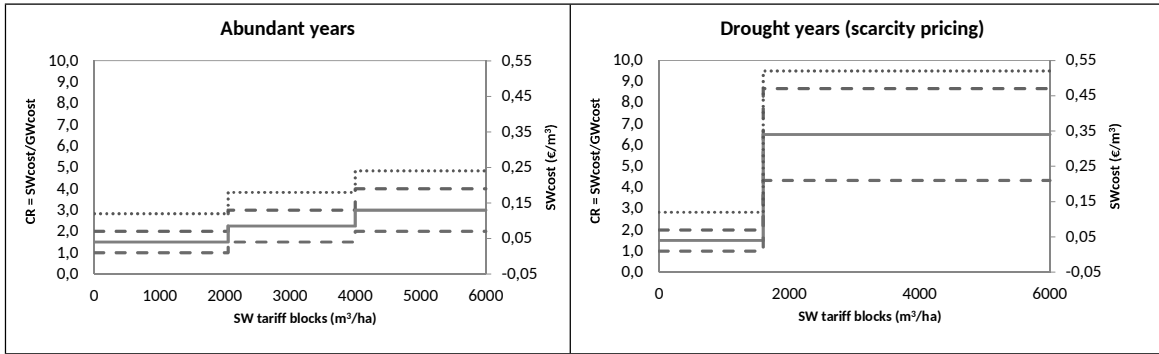
437 **3.1 Parameterization and validation of the WSS function**

438 The present study was performed over a 20-years period (1993-2012) for which most of the
439 needed datasets were available, namely: i) climate information, reporting two drought events
440 with severe deficit of the SW collective supply, followed by above-average rainfall years; ii)
441 a concurrent hydrological dataset including the reservoir water balance and GW table
442 measurements; iii) time series of the cropping patterns for the whole basin, referring both to
443 the district area equipped with the CBC network and to the outside area. During this period,
444 large areal variations, mostly due to the CAP reform implementation between 2000 and 2009,
445 were observed for both durum wheat (between 282,000 ha in 2002 and 165,000 ha in 2011)
446 and for processing tomato (between 30,000 ha in 2000 and 19,000 ha in 2012) as well as for
447 the other crop types for which an adjustment toward more profitable productions was
448 observed (Zingaro et al. 2017).

449 Following the CBC decision rule detailed in Section 2.2, the SW pricing scheme from year to
450 year was defined according to the volume stored in the reservoir in March when the wet
451 season is almost over. Considering the marked climate variability of the investigated region,
452 4 different pricing schemes were adopted during period 1993-2012, which correspond to
453 distinct *CR* patterns. The block tariff thresholds commonly observed during the study period
454 are reported in Fig. 5 together with the *CR* steps for different GW depths ('shallow',
455 'average' and 'deep' i.e. respectively 20 m, 40 m and 70 m).

456





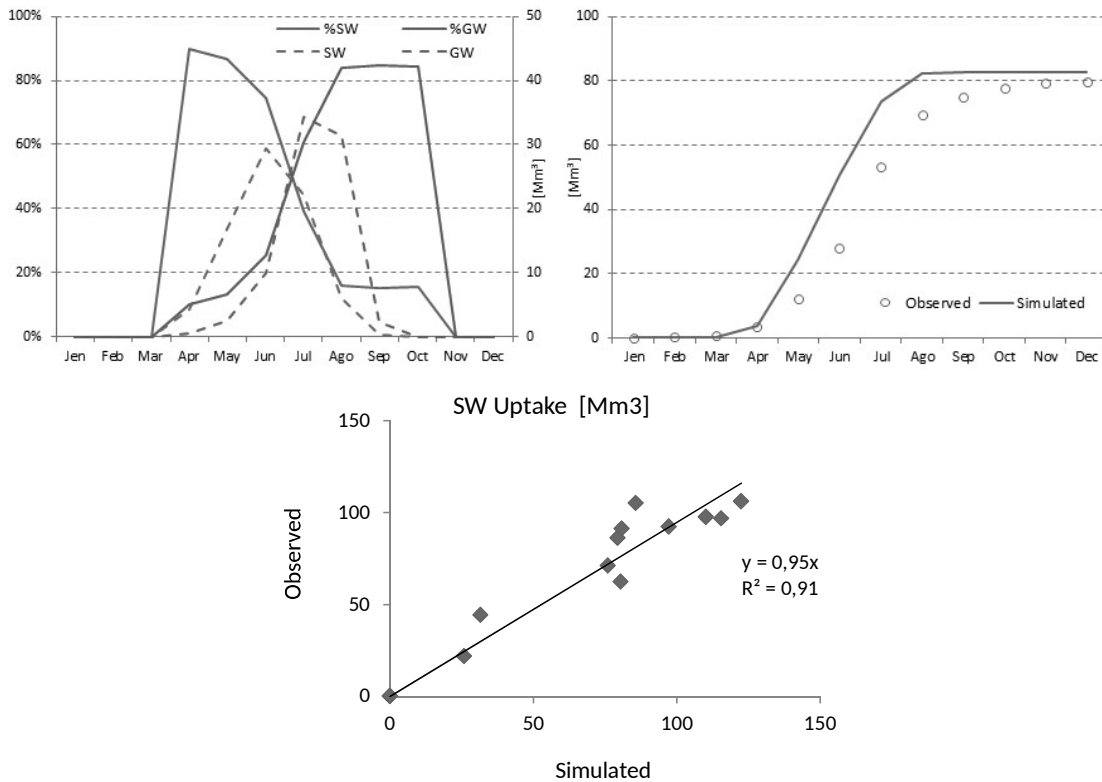
457 **Figure 5.** SW pricing scheme for regular, abundant and drought conditions of SW
 458 availability and consequent CR steps for different water table depths.

459

460 For the case study application in the Capitanata plain, the parameters of the WSS function
 461 were defined according to the discrete tariff thresholds of the SW tariff plans and GW unit
 462 average costs corresponding to an average dynamic depth of the water table around 40 m.

463 In case of ‘regular’ climatic and hydrologic conditions, when the reservoir is full and the
 464 irrigation season can be operated normally, starting from $\%SW_m=0.9$, the WSS function
 465 predicts step-wise decreases in SW reliance according to the increasing SW unit cost as the
 466 seasonally cumulated irrigation exceed the BWA. However, in case of years with limited
 467 water availability (i.e. 2000, 2007 and 2008) SW is accessed up to the BWA, and then SW
 468 supply is thus drastically reduced (Fig. 5) with $\%SW_M=0.05$ as the unit SW cost becomes
 469 unaffordable. As such, the parameterized WSS function allows to simulate the source
 470 selection criteria, depending on the irrigation demand and tariff thresholds, and to quantify
 471 the growing preference for groundwater source ($\%GW$) during the irrigation season, when
 472 the SW_{cost} becomes less convenient (Fig. 6a). The validation of the WSS model was
 473 performed by comparing the simulated irrigation supply from SW facilities with the overall
 474 uptake volume operated by the CBC for irrigation purposes (Figure 6c). Measured monthly
 475 uptake values were modified considering a conveyance efficiency of 87% (Guyennon et al.
 476 2016) to take into account water losses in the pressurized network. The results of this
 477 comparison show a good agreement ($R^2=0.91$, see Fig. 6c), proving a reliable reconstruction
 478 of farmers’ allocation from both SW and GW under different tariff and/or climate conditions.

479



480 **Figure 6.** a) Average monthly SW and GW allocation expressed both as percentage
 481 (continuous lines) and absolute values (dashed lines); b) cumulative monthly mean of SW
 482 uptake; c) annual modelled and observed withdrawals from SW reservoirs.

483

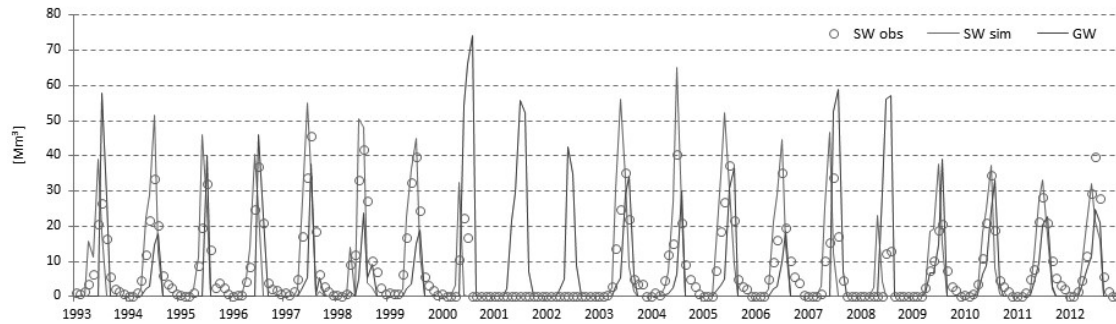
484 3.2 Modelled irrigation water balance in conjunctive SW-GW allocation schemes

485 The WSS model was validated for the period 1993-2012 through the dataset collected in
 486 Zingaro et al. (2017) related to the cropping pattern variability, along with the climate records
 487 and the reservoir water budgets. Starting from the monthly time series of CROPWAT
 488 irrigation requirements, I_{rrd} , the WSS model allowed estimating monthly GW abstraction
 489 cumulated over the entire district as well as SW uptake volumes from the reservoir. During
 490 each month of the irrigation season, spatially averaged CR values were set as input to WSS
 491 function yielding %GW and %SW over the whole district area.

492 Simulated monthly time series of SW and GW uptakes are plotted in Fig. 7 along with SW
 493 uptakes derived from the reservoir operation record for the same period. Clearly, SW
 494 exploitation resulted variable according to reservoir storage and consequent volumetric tariff
 495 adjustments in both simulated and observed SW uptakes. Under the extreme conditions of
 496 failure in the WS storage (i.e. 2001 and 2002), the model correctly satisfied the irrigation
 497 needs solely through GW uptake. Similarly, higher GW exploitation (mean %GW= 76%)

498 were estimated in years with reduced reservoir storage (i.e. 2000, 2007 and 2008). While
 499 under regular climatic and hydrological conditions, lower pressure on GW resources is
 500 estimated (mean %GW= 40%) with SW supply system assuring 60% of the district irrigation
 501 demand.

502



503

504

505 **Figure 7.** Modelled irrigation uptakes from GW and SW resources, compared with SW
 506 uptakes resulting from the observed reservoir volumes (SW_{obs}) for the study period.

507

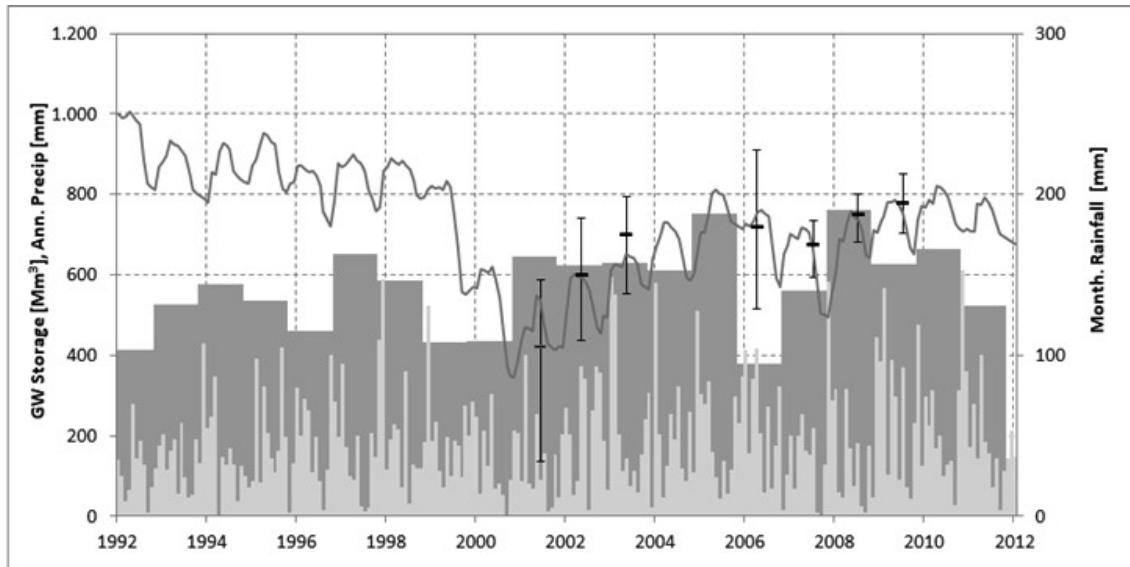
508 3.3 Impacts of water pricing and irrigation demand on GW storage dynamics

509 Although GW protection is out of the scope of CBC water management strategy, the level of
 510 tapping into the GW is 56% on average in conjunctive use areas, while in extreme drought
 511 years and outside the CBC collective service area farmers rely on GW extraction to cover
 512 100% of their irrigation needs. The validation of GW component in the overall model scheme
 513 in Fig. 2 was provided in terms of monthly GW storage volume (Guyennon et al. 2016).
 514 Using GW records from the regional monitoring network (Passarella et al. 2017), water table
 515 depth measurements from the 55 monitoring wells were adopted as representative of the
 516 entire aquifer domain and then converted into estimates of GW storage (Fig. 8). For each GW
 517 campaign covering the period 2001-2009, point measurements were scaled by the effective
 518 porosity and then summarized using box-whisker plots.

519 The comparison between simulated and observation-based GW storage variability
 520 substantially proves the good performance of the overall modeling chain (Fig. 8). Despite the
 521 temporal stationarity of rainfall during the study period, which included severe drought
 522 episodes in 2001-2002 and 2008 followed by wet years with full recovery of rainfall deficits,
 523 a permanent loss in GW volume of about 20% was observed at the end of the period. In other
 524 terms, the negative impacts of drought years on GW storage are emphasized by the
 525 concurrent reduced GW recharge and increased withdrawal. This mechanism is clearly driven

526 by climatic variability and irrigation demand patterns but on the other side accessibility to
 527 SW and GW resources may indeed have an important role.

528



529

530 **Figure 8.** Simulated monthly GW storage (blue line) with observations reported as spatial
 531 median (black segments) with associated 25th and 75th percentiles as error bars. Moving
 532 average (8-yr window) of monthly rainfall is also reported (grey circles, right axis).

533

534 To test the sensitivity of GW balance simulations to climate and water tariff variations a few
 535 scenarios were defined by altering the adopted time series (Tab. 3). In particular, the effects
 536 on GW storage due to CBC pricing policy was evaluated by adopting a 50% increase in SW
 537 tariffs (S1), while the effect of climate on GW storage was investigated by a 10% reduction
 538 on precipitation (S2). Furthermore, the S1 water pricing scenario was combined with the
 539 climate scenario S2 in the combined S3 scenario.

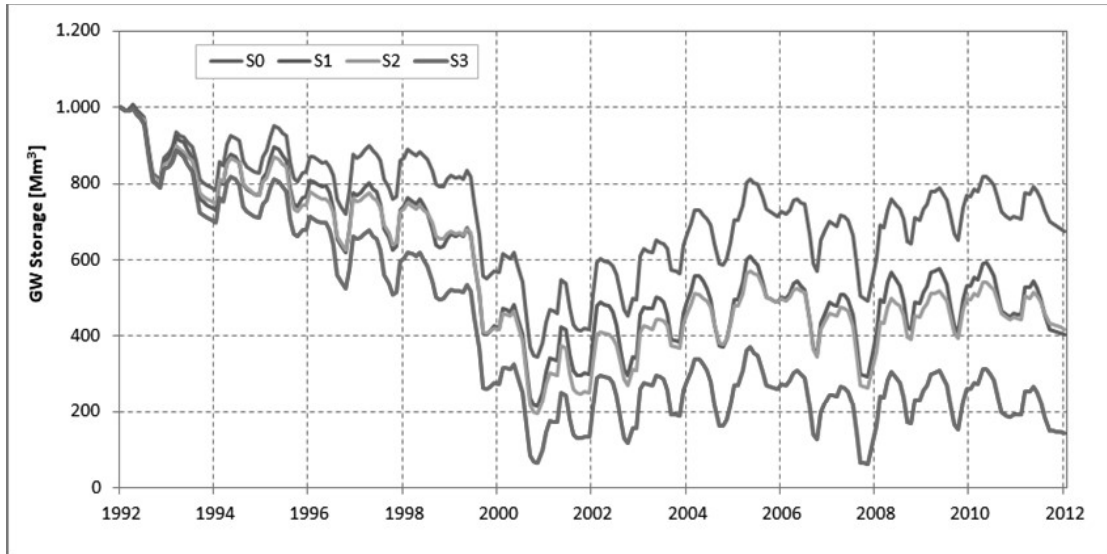
540

541 **Table 3.** Water pricing and hydrological scenarios adopted for the sensitivity analysis.

Scenarios	SW pricing	Precipitation
S0	Historical	Historical
S1	+50 %	Historical
S2	Historical	-10 %
S3	+50 %	-10 %

542

543 For each of the three scenarios, the trends of GW volumes are presented in the following
544 Figure 9, with the aim of highlighting the differences between scenarios in terms of impacts
545 on GW storage with respect to the S0 condition, which corresponds to the historical baseline.
546



547
548 **Figure 9.** Scenarios of simulated groundwater volume under different conditions of climate
549 and SW pricing according to Tab. 2.
550

551 More specifically, the first two scenarios, respectively the 50% increase of water pricing
552 levels (S1) and the climate induced decrease in GW recharge (S2) , were found to yield quite
553 similar results on the dynamic of GW storage so that they could be associated to an almost
554 equivalent impact, i.e. an overall 25% reduction of the GW stock compared to the baseline
555 S0, in 20 years. In other words, according to this modelling study, farmers are expected to
556 react to the increase of SW prices by increasing GW exploitation thus causing similar impacts
557 on GW quantitative state as those caused by a 10% reduction in precipitation. Consequently,
558 the worst but not totally unlikely scenario resulting from the combination of S1 and S2,
559 namely the scenario S3, is expected to cause a 67% reduction on GW storage in about 20
560 years.

561 Overall, these scenario simulations have further demonstrated the capability of the adopted
562 modelling scheme to investigate the combined effects of climate variations, farmers' choices
563 and management rules on the sustainability of GW resources.

564

565 **4 DISCUSSION**

566 The present work argues that a sustainable management of water resources in complex socio-
567 hydrological contexts needs a thorough analysis of water exploitation mechanisms, including
568 the potential side effects that irrigation water pricing strategies might have on water source
569 selection and use. A WSS function is built for the purpose, in a system with a conjunctive use
570 of SW and GW, considering both the GW pumping cost and the SW collective tariff. With
571 specific reference to the proposed case study (the Capitanata area), both qualitative and
572 quantitative evidences suggest that the SW is preferred over GW until the cost ratio (*CR*) of
573 2.5 is exceeded, and that a relevant exploitation of GW occurs (ranging from 56% on average
574 in conjunctive use areas to 100% in drought years and outside the CBC collective service
575 area). Results feed a water balance model which highlights, through a scenario analysis
576 performed in different climate and SW pricing conditions, the occurrence of potentially
577 unsustainable conditions for the system. Evidence is specifically provided of the potential
578 onset of side effects in terms of GW overexploitation, as a consequence of the
579 implementation of specific SW water pricing strategies.

580 The activities contribute to provide an answer to the specific research questions raised in the
581 Introduction. First of all, concerning the role of irrigation water pricing on the farmers'
582 decisions related to water source selection and use, although it is well known that water
583 policies could be a valuable option to affect the users' behavior and to improve efficiency, it
584 should be carefully considered that they may have unintended consequences and side effects.
585 For example, with specific reference to the case study, the SW pricing policies implemented
586 in drought years by the irrigation board, which are meant to allocate scarce water volume,
587 may rather drive farmers towards a potential overexploitation of GW resources through
588 individual on-farm wells. There are both qualitative (i.e. from semi-structured individual
589 interviews) and quantitative evidences (i.e. data related to SW supply) confirming this during
590 a production season. The proposed work provides a solid description of these results,
591 although it should be highlighted that the system is characterized by a high complexity,
592 which cannot be fully unraveled by the model. Just to make an example, the market
593 conditions (which are indirectly taken into account through the crop pattern and therefore the
594 irrigation requirements) as well as the farm size/type, are also relevant issues of farmers'
595 decisions, and could have a significant impact on the selection of a specific water source.

596 Secondly, the information collected regarding water use and the process of source selection
597 have been structured in a quantitative WSS function, which models the economic
598 convenience driving farmers either towards SW or GW, under specific conditions, during a
599 given irrigation season. This function has been then included in an aquifer balance model, in

600 order to quantitatively assess the potential effect of SW collective pricing strategies and GW
601 variable cost on the state of GW resources. Despite the mentioned model assumptions, the
602 impact of SW collective pricing strategies on the overexploitation of GW resources,
603 particularly during dry years, clearly emerges. This may drive the system, along with other
604 issues such as the effects of climate change, towards unsustainable conditions. Additional
605 efforts are needed, however, in exploring the effects of other policies (e.g. supporting crop
606 change) that can be implemented along with or instead of pricing strategies, producing better
607 systemic effects.

608 Lastly, one of the key general evidences from the modelling process and from the scenario
609 analysis, is that in such complex socio-hydrological systems the implementation of specific
610 ‘sectoral’ actions and strategies may have unintended consequences on the system as a whole.
611 Understanding the side effects e.g. of a restrictive SW pricing policy on GW uptake is not
612 straightforward, but definitely relevant at a strategic level. The model, despite the needed
613 assumptions and simplifications, could help decision-makers dealing with a complex issues
614 such as irrigation water management in a more systemic way. Results can be used to support
615 raising the awareness regarding the potential multiple effects that policies and strategies may
616 have on the system as a whole, and drive towards the selection of effective solutions.
617 Although the evidences from the specific case study may allow drawing some general
618 considerations and conclusions on the different effects of water pricing strategies on
619 irrigation systems, additional efforts are needed to replicate a similar approach in other
620 contexts and in even more complex conditions.

621

622 **5. CONCLUSIONS**

623 The present work proposes an insight into the issue of sustainable water resources use for
624 irrigation, considering a district with both SW and GW availability (collective and individual
625 on-farm services, respectively). The focus is specifically on the influence that variable costs
626 for irrigation water can have on source selection during the irrigation season. An intuitive
627 WSS function to describe water source selection is built to formally reflect the evidences of
628 the interviews as well as the data series of all relevant variables, and takes jointly into
629 account the crop water demand, along with the average GW pumping cost and the SW
630 collective tariff, with its variation in different hydrological conditions. Based on the WSS
631 function, GW balance simulations are performed in different scenarios, showing potential
632 unsustainable conditions. Although the model in its current form provides a simplification of
633 some dynamics, results highlight the relevance of systemic approaches for an effective GW

634 sustainable management of resources, and the need to take into account the multiple
635 interactions among decision-makers, physical systems, policies and local conditions. In this
636 direction, the role of the proposed model could be highly relevant to understand system
637 evolution and to explicitly consider potential side effects or unintended consequences of
638 actions, mainly in a threefold direction: i) providing indications on the impacts of possible
639 changes in the SW tariff system; ii) identifying potential tipping points for the GW system,
640 under specific climatic and resources use conditions; iii) providing a structured support for
641 the identification of suitable policies for an integrated SW and GW management. Future
642 research activities will follow these research lines.

643

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645

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648

649

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Declaration of interests

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

The authors declare the following financial interests/personal relationships which may be considered as potential competing interests: